



REAL ESTATE VALUATION COMPLIANCE IN TODAY'S MARKET

SEPTEMBER 12, 2023

Are your real estate valuation policies and procedures compliant? Are you using appraisals and evaluations to their full potential? Do you continue to see higher fees and longer turn-times? This program will focus on the key points that banks need to be aware of relating to the policies and procedures for their real estate valuation program to ensure they are operating in compliance with the regulatory requirements. Discussion will include regulatory requirements for policies and procedures and items that could be considered in your program when deciding what product to order for real estate transactions.

Learning Objectives

- Documenting Policies and Procedures
- Keeping It Independent
- Types of Reports and When They Can Be Used
- Minimum Appraisal Standards
- What is USPAP?
- Understanding the Scope of Work
- Using Appraisals from Another Institution and "Readdressed" appraisals
- Minimum Evaluation Standards
- Understanding Compliance Reviews
- Qualified Review Personnel
- Developing an Acceptable Review Form
- Completing Compliance Reviews Internally

This program focuses on current issues involving real estate valuation. A reference manual will be included. Sample engagement letter and appraisal & evaluation review checklists are available upon request. The instructor is a certified appraiser with extensive experience in ordering and reviewing appraisals. Any questions the participants may have will be answered during the session as time permits.

About the Instructor



Eric Collinsworth has been actively involved in the real estate industry since 2004. Eric is a compliance expert familiar with valuation related regulations. He also teaches regulatory compliance to community bankers and other associations throughout the United States. In October 2011, Eric formed Appraisal Advisory Associates, LLC in order to share his growing knowledge and expertise and to fill a need he recognized within smaller community banks for sound advice relating to the regulatory changes in the real estate valuation portion of the industry. Since then, he has partnered with others to form two other companies in the real estate valuation industry.

WHEN

September 12, 2023
9:00 a.m. - 4:00 p.m.

WHERE

Arkansas Bankers Association
1220 W. Third Street
Little Rock, AR 72201

WHO SHOULD ATTEND

Any Appraisal Department member, Credit Officers, Loan Officers, Credit Analysts, Loan Review Officers, Credit Administration Supervisors, and Loan Assistants.



Arkansas Bankers Association | Professional Development Department

1220 West Third Street | Little Rock, Arkansas 72201 | (501) 376-3741 | www.arkbankers.org

REGISTRATION FEES

ABA Members:

Early Registration Price: \$340; After August 22: \$390

Non-Members:

Early Registration Price: \$680; After August 22: \$780

HOTEL INFORMATION

This event will be held at the Arkansas Bankers Association. Should you need a hotel room reservation, a Local Negotiated Rate (LNR) has been reserved for your convenience at the following hotels. The LNR is based on hotel availability, and you are responsible for all hotel room charges.

Hilton Garden Inn Downtown | (501) 244-0044

Group Rate: \$139 | Corporate Account Code: 3197385

Downtown Marriott Little Rock | (501) 906-4000

Corporate Rate: \$159 | Group Code: A5698

CANCELLATION

Full registration fees will be refunded if a cancellation is received before August 28. No refunds will be given for cancellations made after August 28. All cancellations must be submitted in written format prior to the event.

MORE INFORMATION

- Registration will begin at 8:30 a.m. on September 12.
- Dress for the seminar is business casual. To ensure your comfort, please bring a jacket or sweater.
- If you have any special dietary requests, please contact the ABA Professional Development Department at (501) 376-3741.
- By attending an ABA event, you are consenting to the ABA taking and using your photograph and name for use in its marketing or promotional materials, news publications or website.

REAL ESTATE VALUATION COMPLIANCE

SEPTEMBER 12, 2023

Bank/Company Name _____ Phone _____

Registrant Name _____ Title _____ E-mail _____

Registrant Name _____ Title _____ E-mail _____

Address _____ City _____ State _____ Zip _____

Registration Contact _____ Phone _____ E-mail _____

PAYMENT INFORMATION

Charge my:

☐ Mastercard 

☐ Visa 

☐ American Express 

☐ Discover 

Account Number _____

Name on Card _____

Expiration Date _____ CSC Number _____

(3-digit security code on back of your card)

Billing Zip Code _____

If you would prefer to give us your credit card information over the phone, please call the ABA Professional Development Department at (501) 376-3741. Please do not email credit card information.

Note: Non-Members must pay with credit card or check prior to the event.

Email: kami.coleman@arkbankers.org

Fax: (501) 376-9243

Mail: Check Payable to:

Arkansas Bankers Association
Professional Development Department
1220 West Third Street
Little Rock, AR 72201

ABA USE ONLY:

Registered: _____

Amount: _____

Received: _____